

## PROMOTIONAL OPPORTUNITIES 2021

A guide to our sponsorship and advertising products from A-Z



## HOW CAN WE HELP YOU ACHIEVE YOUR OBJECTIVES?









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#### **Brand Awareness**

Get your brand and products out there! Create engagement from our audience and ensure you maintain your status and recognition in the industry.

#### **Thought Leadership**

Have your authority and expertise in your field recognised by your target audience.

#### Lead Generation

Get enquiries from and connect with our audience of senior professionals from across the globe.

#### **Product Promotion or Launches**

There's no better place to tell the renewable and low carbon energy community about your new products.

#### Attract Visitors to Your Stand

Direct traffic to your stand and encourage potential buyers to book meetings with you.

#### **Publicity and PR**

Highlight that you will be attending All-Energy & Dcarbonise to the decision-makers.







### Headline Sponsor



#### WHAT COULD YOU ACHIEVE?

Be seen as the foremost thought leader and expert in your industry. Align yourself with the latest knowledge, trends, products, innovation and information by placing your brand in-front of a high-calibre audience of industry professionals as the exclusive Headline Sponsor. Visitors will know that you are a brand at the top of your game and that you can deliver.

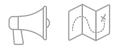
#### WHAT IS INCLUDED?

**Branding** on all pre-event and promotional material as the 'Headline Sponsor'.

Your **Banner/logo to be placed on the Conference Programme page of the website**, post Conference on presentation download page, email reminders.

**Branding onsite** at the Conference venue and onsite mention in the Conference Welcome speech.





## Conference Session Sponsorship

#### WHAT COULD YOU ACHIEVE?

- ✓ Secure your standing as a thought leader in this industry area.
- ✓ Raise awareness of your brand to a targeted audience of potential buyers both before and during the event.

#### WHAT'S INCLUDED?

Price

f2.200

We'll place your **online banner advert** on the session conference page of our website and add your logo to all mentions of this session in marketing comms, so you can **gain exposure before even arriving onsite.** 

Your promotional video played at the start and finish of the session in relevant conference session(s) room.

Add **brand visibility** outside and/or inside the conference rooms, along with your company logo appearing on the presentation holding slides.



## Registration

#### EXCLUSIVE OPPORTUNITY

#### WHAT COULD YOU ACHIEVE?

- Promote your brand with this exclusive opportunity, providing both pre-show and onsite coverage.
- Demonstrate you are a leading player in the renewable sector with the largest branding opportunity at the show.
- Have all attendees wear your logo on their event badge, raise awareness of your organisation and drive prospects to your stand.

#### WHAT'S INCLUDED?

All you need to do is send us your logo and we'll coordinate **the** online registration form to be branded to you and add a message in the confirmation email sent to all registered visitors. Once onsite, your branding will be the first thing visitors see and will be included on signage at the registration area. We'll also list your logo on our sponsors section of the **catalogue** and on the **All-**Energy/Dcarbonise website.









## Floor Tiles

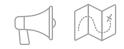
#### WHAT COULD YOU ACHIEVE?

- Easily direct visitors to your stand.
- Raise awareness of your brand the floor tiles will be seen by all visitors to All-Energy/Dcarbonise.

#### HOW DOES IT WORK?

Send us your artwork and we'll make sure your branded tiles are placed around the show floor in **high-traffic areas**.







#### EXCLUSIVE OPPORTUNITY

#### WHAT COULD YOU ACHIEVE?

- ✓ Take advantage of **an exclusive branding opportunity** and have your logo seen alongside All-Energy and Dcarbonise official event lanyards.
- Have your branding worn by the very people that you want to reach!

#### WHAT'S INCLUDED?

Your branded lanyards will be distributed on all exhibitors and visitors at the show (5,000 pcs). We'll also list your logo on our sponsors section of the catalogue, and on the All-Energy/Dcarbonise website to be seen by our **130,000+ annual online visitors**.

Production of lanyards should be undertaken by the sponsor. Packaging details to be discussed due to safety measures







### Meet the Developer

#### EXCLUSIVE OPPORTUNITY

#### WHAT COULD YOU ACHIEVE?

All-Energy 2021 is hosting an exclusive opportunity for buyers looking to expand their supply chain to meet with suppliers in 1-2-1 meetings.

- ✓ Promote your brand with this exclusive opportunity, providing both pre-show and onsite coverage.
- ✓ Secure yourself as an industry thought leader by getting behind this unique networking opportunity.

#### WHAT'S INCLUDED?

- Email sponsorship, providing additional lead generation and branding.
- Acknowledgement of your sponsorship and involvement to our dedicated online audience via our social media channels and on the All-Energy website.
- **On-site printed branding** with a logo in the All-Energy & Dcarbonise official event catalogue.









## Power Club

#### EXCLUSIVE OPPORTUNITY

#### WHAT COULD YOU ACHIEVE?

The Power Club is an invitation only lounge for project developers offering a private networking experience where attendees rub shoulders with key players from the top renewables companies in the country.

- Raise your profile with this exclusive sponsorship opportunity your branding will be located in a prime position on the show floor, visible to all passing visitors.
- ✓ Have your branding seen by Power Club members project developers and key decision makers from across the renewable power industry, who will be taking advantage of an invitation-only lounge designed to offer the ultimate networking experience.

#### WHAT'S INCLUDED?

Simply send us your branding and we'll place it on the Power Club walls and onsite signage. We'll also include your branding on the Power Club page of the All-Energy/Dcarbonise website and any time it is mentioned in our marketing communications in the lead-up to the show.







## Show Floor Seminar Theatres

#### WHAT COULD YOU ACHIEVE?

✓ If you want to reach visitors interested in a particular area such as Offshore Wind or Community Energy, having your branding on the seminar theatres could be the perfect way to raise awareness of your brand.

✓ The seminar theatres will be a key feature on the exhibition floor with a continuous stream of visitors attending the highly informative seminar programmes.

#### WHAT'S INCLUDED?

Your branding will be displayed onsite on a signage on the theatre, on the lectern and in the official show catalogue - **seen by all attendees**.

We'll also display your logo on the All-Energy website on the relevant seminar theatre page, as well as including it on **all marketing communications** mentioning the theatre in the lead-up to the event.

Price • £1,605



3 Packages SOLD

## "You are here" Boards

#### WHAT COULD YOU ACHIEVE?

- Have your brand seen by thousands of renewable and low carbon energy professionals on the 'You are here' navigational floor plans, located at key points of the show floor to help visitors navigate around the exhibition hall.
- Take advantage of the opportunity to get your brand in front of the entire renewables community in one place.

#### WHAT'S INCLUDED?

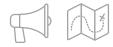
Simply send us your logo and we'll make sure it is included on all of the "You are here" boards. We'll make sure your stand is highlighted on the floor plan.

We'll also include your logo in the official show catalogue and on the All-Energy/Dcarbonise website.



• £2,000

Price



### Webinars

#### WHAT COULD YOU ACHIEVE?

- ✓ Collect pre-qualified suitable leads for your business
- Reach your target audience by speaking to renewable and low carbon energy professionals
- Raise awareness of your brand before and during webinars - be seen by thousands of industry professionals
- Reach a targeted audience who will visit the content hub page before and after attending the live webinar. All our webinars are available on-demand.

Silver

£4.500

100 Leads

1

Basic

£3.750

75 Leads

 $\checkmark$ 

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Leads

session

Speaker in a

Branding &

Marketing

✓ 1 speaker or chair in the session

WHAT'SINCLUDED?

#### ✓ Leads

- Logo in webinar preview image and a holding slide before the live session begins
- ✓ Sponsor mention verbally during the live session and in webinar description
- ✓ Logo in slide deck
- Sponsor logo and mention during promotional campaign (emails, social media, PR, show website and the forum page)
- Additional leads: £50 per lead (bought in increments of 10)



## Web Banners



#### WHAT COULD YOU ACHIEVE?

- Showcase your brand and products to thousands of decision-makers as they visit the All-Energy or Dcarbonise website.
- Gain new leads by linking to your exhibitor directory listing, or drive traffic to your own website.

#### HOW DOES IT WORK?

Simply choose which size banner you'd like to use, send us your artwork, let us know where you'd like to link to and the rest is down to us.

We'll add your banner to the page of your choice and provide you with a full performance report post-show.

> Choose from: A) Super leaderboard banner B) Medium Rectangle C) Leaderboard banner



## Web Banner Positions and price list

Page	Description	Spec	Price (£)
Home Page	Billboard Banner – homepage only	970 x 250 pixels	2,570
	Super Leaderboard Banner (A)	970 x 90 pixels	2,250
	Medium Rectangle Banner (B)	300 x 250 pixels	2,250
	Leaderboard Banner (C)	728 x 90 pixels	2,250
About Page	Super Leaderboard Banner (A)	970 x 90 pixels	3,000
	Medium Rectangle Banner (B)	300 x 250 pixels	2,000
	Leaderboard Banner (C)	728 x 90 pixels	1,750
Visit Page	Super Leaderboard Banner (A)	970 x 90 pixels	2,050
	Medium Rectangle Banner (B)	300 x 250 pixels	2,050
	Leaderboard Banner (C)	728 x 90 pixels	2,050
Exhibit Page	Super Leaderboard Banner (A)	970 x 90 pixels	1,600
	Medium Rectangle Banner (B)	300 x 250 pixels	1,600
	Leaderboard Banner (C)	728 x 90 pixels	1,600
Exhibitor list	Super Leaderboard Banner (A)	970 x 90 pixels	2,050
	Leaderboard Banner (C)	728 x 90 pixels	2,050
Conference	Super Leaderboard Banner (A)	970 x 90 pixels	2,050
	Medium Rectangle Banner (B)	300 x 250 pixels	2,050
	Leaderboard Banner (C)	728 x 90 pixels	2,050



## Countdown Clock

EXCLUSIVE OPPORTUNITY



#### WHAT COULD YOU ACHIEVE?

- ✓ Be at the forefront of visitors' minds by promoting your product or brand on the website as they plan their visit.
- Collect new leads: Drive visitors to your website, or send them to your All-Energy exhibitor listing, where they'll be able to send you a message directly.



#### WHAT'S INCLUDED?

An **exclusive** opportunity to sponsor the event's online clock that counts away the days until the show opens.

All you need to do is send us your design and **we'll place it in a high traffic area** in the lead-up to the event.

We'll be able to **track how people engaged** with your ad, which we'll share in a full post-show report.

## Email Sponsorship





#### WHAT COULD YOU ACHIEVE?

 Speak to our database of 29,000+ renewable energy professionals about your latest products and innovations.

2.

✓ **Easily collect new leads** ahead of the event.

#### There are several options available....

Sponsored content block(s) Promote your products or services ahead of the show and encourage people to drop by your stand. You send us a short bit of copy and an image, we pop it in an existing email and send out to our database. We will then supply you with a full performance report 2 weeks post-send.

1.

- Price Price • f1,300
- VOUR LOGO HERE Vour hule • VOUR BANNER HERE Price • £2,050

- Raise awareness of your brand and direct readers to your website.
- Create a buzz around your brand and direct readers to visit you onsite
- Banner advertising Direct our database towards a specific piece of content or a web page you'd like to promote, using a simple banner advert. Again, we will provide a full report of performance post-send.

# Remarketing



#### WHAT COULD YOU ACHIEVE?

- Reach out to the wider renewable and low carbon energy industries with banner ads across popular websites and social media channels browsed by visitors interested in products like yours.
- Encourage viewers to visit your stand at the show and raise awareness of your brand.
- Drive traffic to your website by linking to a specific web page or piece of content.
- An affordable way to get your brand out there.



#### HOW DOES IT WORK?

All you have to do is supply the art work, then we do the leg work for you!

Ever wondered how the ads down the side of your Gmail or Facebook are so relevant to you? That's remarketing.

Anyone who visits our website (and thus already has a primary interest in All-Energy and the renewables industry) will then see your ads on other popular sites they visit (see examples below).

This is a really great, non-intrusive way to raise awareness of your brand and encourage people to visit you at the event, plus it's affordable too!

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konely plonet msn 🕄 😂 National Rail	The New York Times 📀 REUTERS S
Sinamme sky NEWS sky sports	搜 狐 TIMEON YAHOO! D YouTube

Choose your reach:

- 10,000 impressions: £1,285
- 30,000 impressions: £2,150
- 50,000 impressions: £3,210
- 100,000 impressions: £6,420

## Social Media Promotion



#### WHAT COULD YOU ACHIEVE?

- Connect with our social media following of 17,900+ renewable and low carbon energy professionals.
- Encourage visitors to meet you on your stand.
- Announce a new product or tell visitors what you'll be showing at All-Energy & Dcarbonise.
- Raise awareness of your brand and drive traffic to your website.

1.600 + Facebook members

15.250 + Twitter followers

1.065 + LinkedIn followers

#### WHAT'S INCLUDED?

A selection of social media posts of your choice before or during the show, promoting your products and stand number.

After the show, we'll be able to provide you with a full engagement report so you can see how well your content performed.

 All-Energy @AllEnergy · 21h
Local marine contractor #WergelandBase, in western Norway's Gulen industrial harbour, has been chosen to assemble #turbines for the 88MW floating #HywindTampen offshore wind farm @Equinor renews.bit/\$1338/equinor-...



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	•	£590	

## Digital Enhanced Exhibitor Profile - SILVER

LIMITED AVAILABILITY only 30 available



#### WHAT COULD YOU ACHIEVE?

- ✓ Brand Exposure: Be the exhibitor that visitors ✓ Build Product Awareness: Your products are and buyers see first instead of your competitors, and get twice as many profile views.
  - viewed by five times as many visitors and buyers seeking out new products before the show.
  - ✓ Generate leads: Maximise your selling time at the show by generating 45% more online pre-show leads to arrange meetings with at the show.

#### WHAT'S INCLUDED?

An upgrade to your exhibitor directory listing including:

- Company name, logo, category and stand number
- Company description, products with images, cover photo, contacts details
- 10 Add marketing collateral
- н. Enhanced directory listing - Your profile will be double the size of regular profiles and promotes your products, services and stand location.
- Price £200



## Digital Enhanced **Exhibitor Profile** - GOLD

LIMITED AVAILABILITY only 10 available



#### WHAT COULD YOU ACHIEVE?

✓ Brand Exposure: Be the exhibitor that visitors and buyers see first instead of your competitors, and get twice as many profile views - 94% of our visitors research who they want to see at the show before they arrive.

#### WHAT'S INCLUDED?

- ✓ Build Product Awareness: Your products are viewed by five times as many visitors and buyers seeking out new products before the show.
  - Generate leads: Maximise your selling time at the show by generating 45% more online pre-show leads to arrange meetings with at the show.

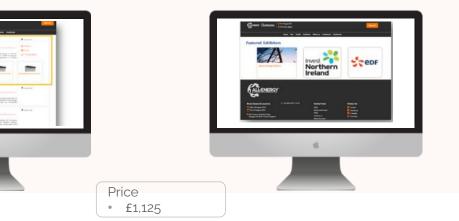
In addition to everything from the Bronze Digital Registration and Digital Enhanced Profile - Silver packages, you will benefit from...

#### **Product Category Sponsorship**

Your profile will be pinned to the top of your chosen category in the exhibitor directory, ensuring our visitors see you ahead of your competitors.

#### **Home Page Promotion**

Your product or brand will feature on our most-viewed web page, seen by 130,000+ viewers annually.



## Digital Packages

## DELUXE

LIMITED AVAILABILITY - only 3 available

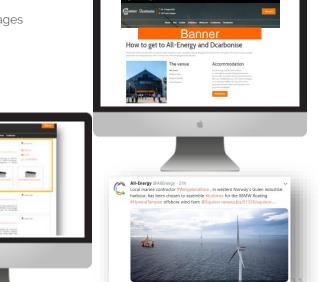


#### WHAT COULD YOU ACHIEVE?

- Brand Exposure: Be the exhibitor that visitors and buyers see first instead of your competitors, and get twice as many profile views
- Build Product Awareness: Your products are viewed by five times as many visitors and buyers seeking out new products before the show.
- Create a buzz around your brand and direct readers to visit you onsite
- ✓ Gain new leads by linking banner and social media posts to your exhibitor directory listing, or drive traffic to your own website.

#### WHAT'S INCLUDED?

- ✓ Website banner on Media Centre or Travel & Venue pages
- ✓ Digital enhanced Exhibitor Profile SILVER
- ✓ Social media announcement on 1 channel (TW/FB/LI)





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٠	£1,725	

## Digital Packages

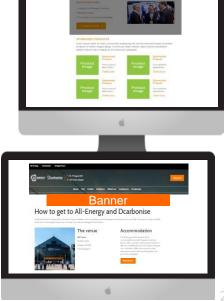
## PRESTIGE

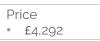
LIMITED AVAILABILITY - only 2 available

#### WHAT COULD YOU ACHIEVE?

- ✓ Brand Exposure: Be the exhibitor that visitors and buyers see first instead of your competitors, and get twice as many profile views
- Build Product Awareness: Your products are viewed by five times as many visitors and buyers seeking out new products before the show.
- WHAT'S INCLUDED?
- ✓ Website banner on Media Centre or Travel & Venue pages
- ✓ Digital enhanced Exhibitor Profile SILVER
- ✓ Email 4 Product Blocks across 4 Visitor Emails
- ✓ Remarketing 30,000 impressions
- ✓ Social media announcement on 1 channel (TW/FB/LI)

- Create a buzz around your brand and direct readers to visit you onsite
- ✓ Gain new leads by linking banner and social media posts to your exhibitor directory listing, or drive traffic to your own website.







## Digital Packages

## SIGNATURE

LIMITED AVAILABILITY - only 1 available



#### WHAT COULD YOU ACHIEVE?

- Brand Exposure: Be the exhibitor that visitors and buyers see first instead of your competitors, and get twice as many profile views
- Build Product Awareness: Your products are viewed by five times as many visitors and buyers seeking out new products before the show.
- WHAT'S INCLUDED?
- ✓ Website banner on Conference pages
- Digital enhanced Exhibitor Profile GOLD
- ✓ Email 4 Product Blocks across 4 Visitor Emails
- ✓ Remarketing 50,000 impressions
- ✓ Social media announcement on 1 channel
  - (TW/FB/LI)

Price

£5,790



- Create a buzz around your brand and direct readers to visit you onsite
- ✓ Generate leads: Maximise your selling time at the show by generating 45% more online pre-show leads to arrange meetings with at the show.



## Contact the team

## For more information or availability:

#### **Peter Walker**

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