

energy
saving
trust

Challenges and Opportunities for Installers in Scotland



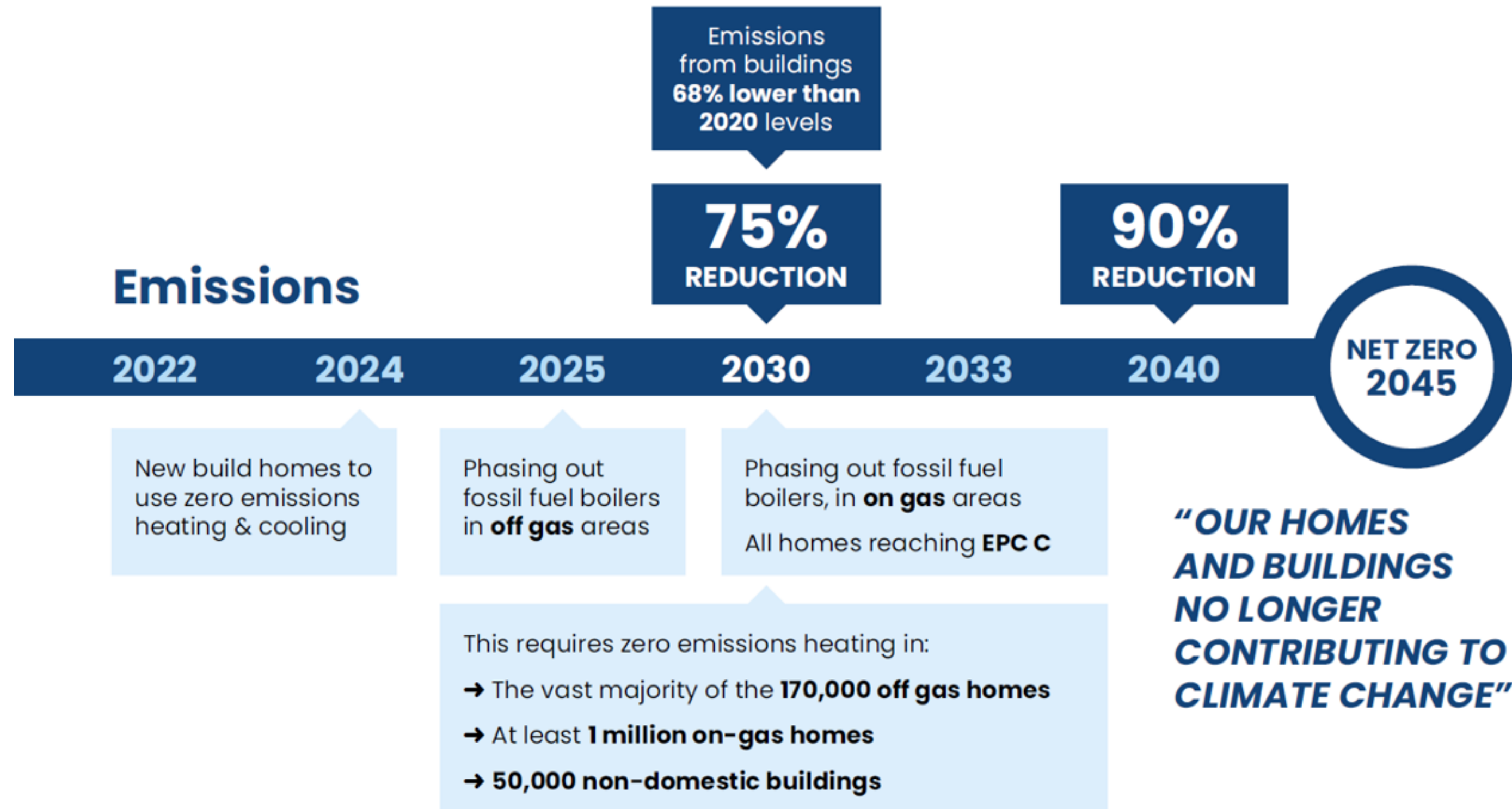
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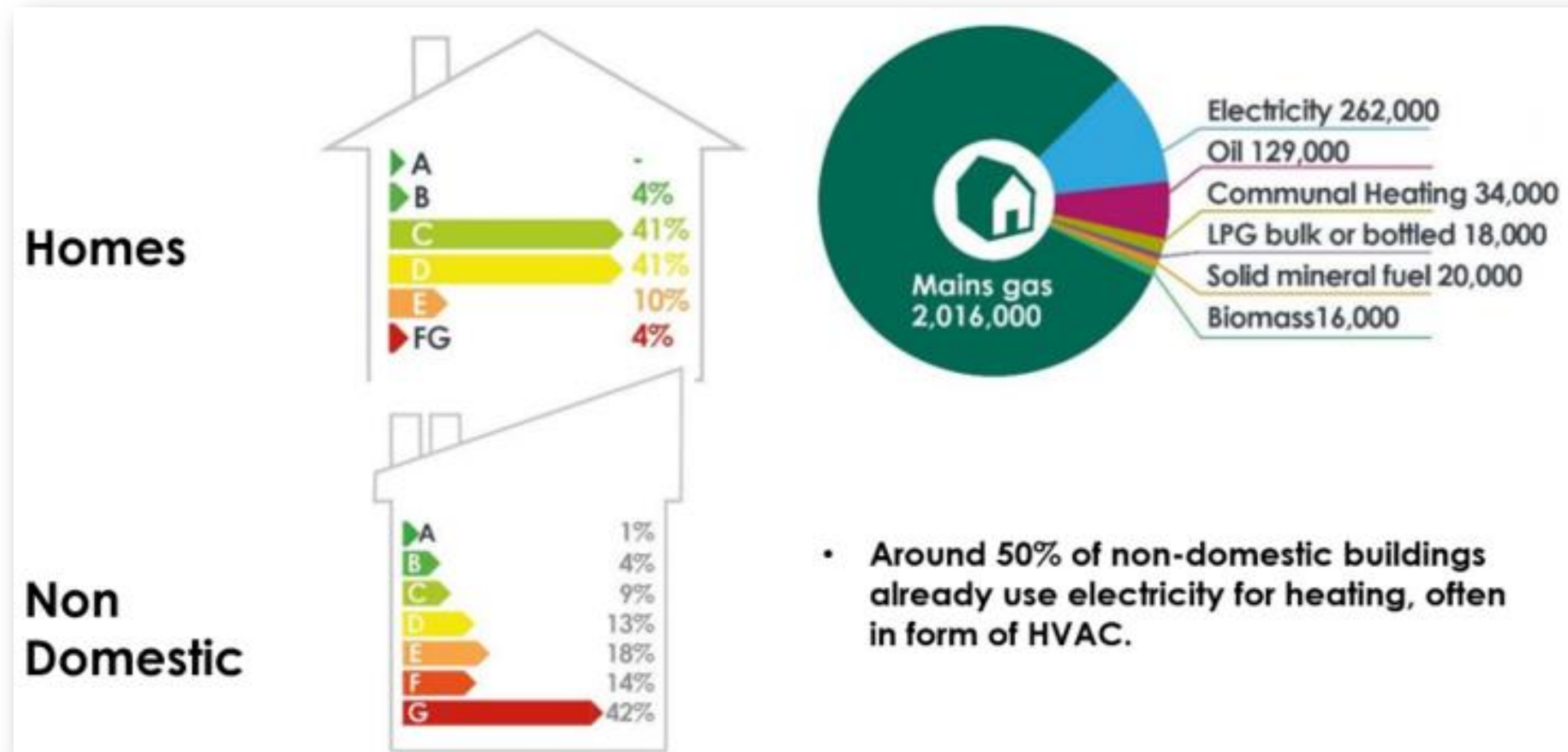
Net Zero
Scotland
Scottish
Government



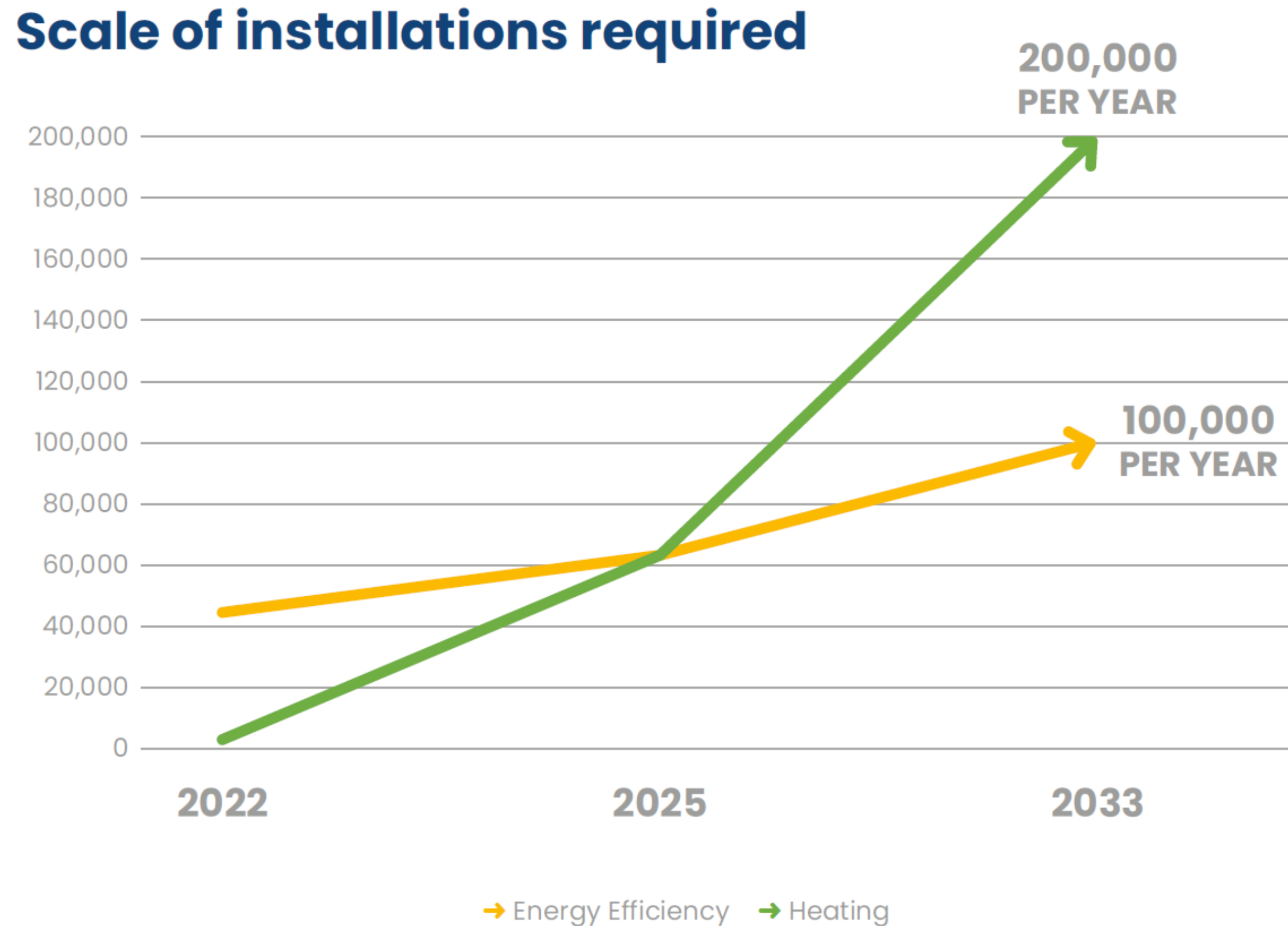
The challenge



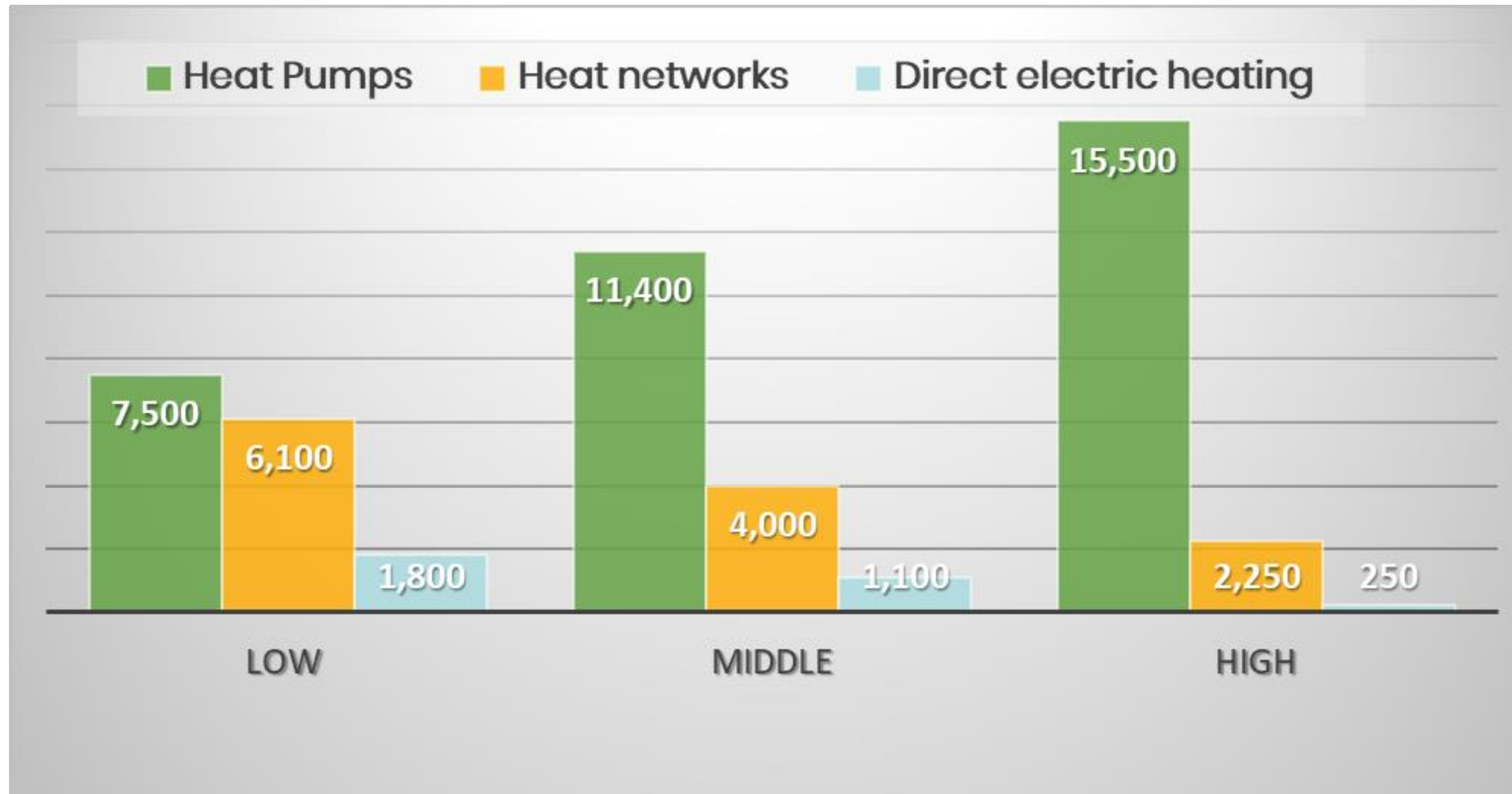
The opportunity



The scale – number of installations



The scale – workforce requirements



Home Energy Scotland Grant and Loan schemes –Domestic

Primary improvement	Maximum cashback	Maximum loan	Total funding available
External and internal wall insulation	£7,500	£2,500	£10,000
Room-in-roof or flat roof insulation	£3,000	£1,000	£4,000
Loft, cavity wall and floor insulation	£1,500	£500	£2,000
Heat Pumps	£7,500	£7,500	£15,000
Heat Pumps rural uplift*	£9,000	£7,500	£16,500

**The rural uplift is available to households in eligible rural and island postcodes*

homeenergyscotland.org/find-funding-grants-and-loans/interest-free-loans

SME loan scheme – Non-Domestic

Primary improvement	Maximum cashback	Maximum loan	Total funding available
Energy efficiency	£20,000	£100,000	£120,000
Heat pumps	£10,000	£100,000	£110,000

with 8 year repayment

businessenergyscotland.org/smeloan

Private Rented Sector Landlord loan

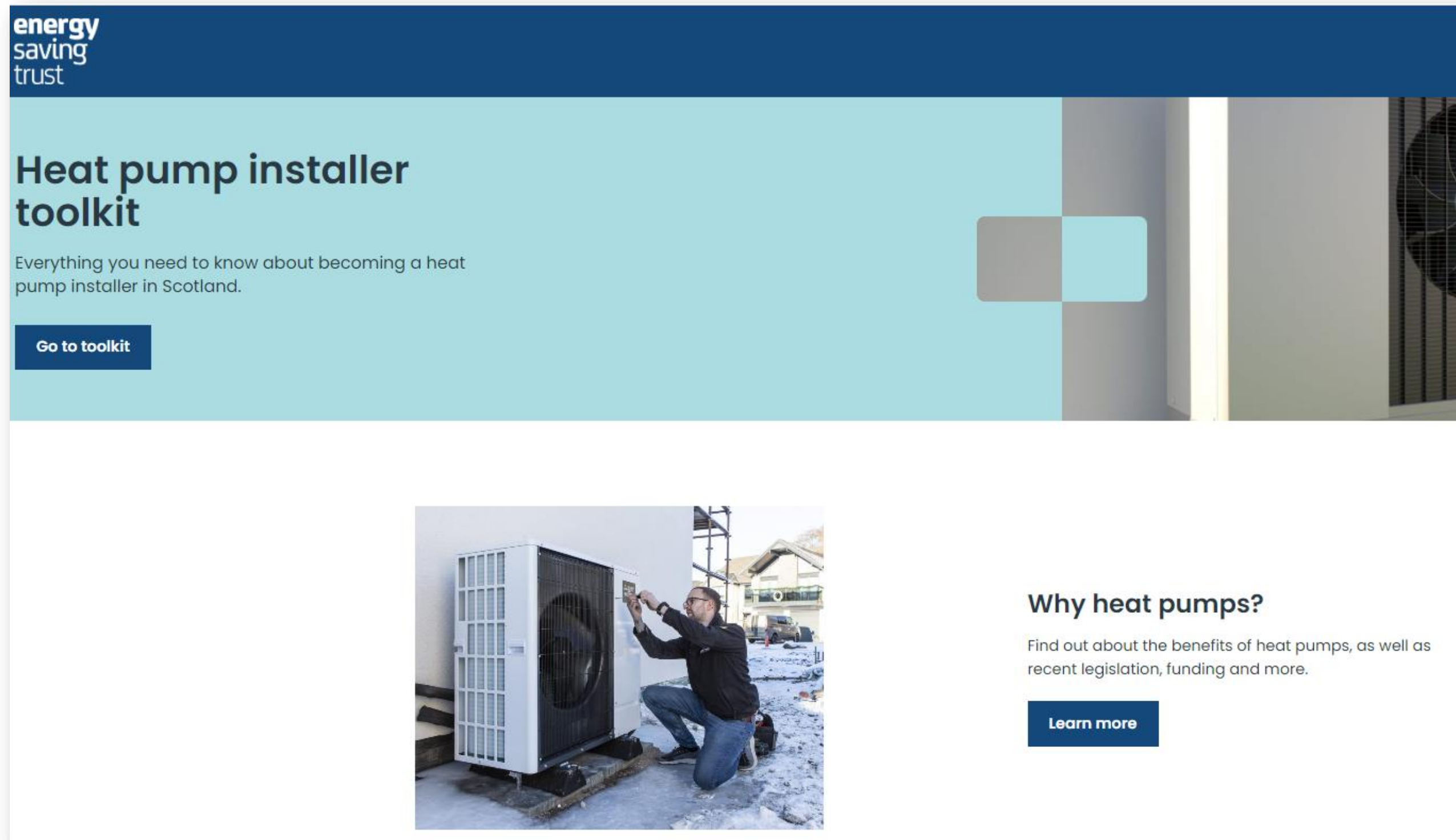
Energy efficiency and other improvements	
Loan value (0% interest)	Up to £100,000 (£35,00 per property) Available to landlords registered in Scotland with 5 or fewer properties
Loan value (3.5% interest)	More than 5 properties can borrow up to £250k

Challenges for the sector

- Upskill – [Scottish installer skills matrix](#)
- MCS Certification for renewables technologies
- TrustMark (PAS2030) for insulation work



Resources – Heat Pump installer toolkit



<https://heatpumpinstallertoolkit.org/>

Green Heat Installer Engagement Programme – useful links

- Website: energysavingtrust.org.uk/green-installer
- Email updates and quarterly newsletter subscription – bit.ly/2PSatkl
- LinkedIn group: linkedin.com/groups/5139242
- Email: GreenInstallerScotland@est.org.uk

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Thank you

